

MEDIA CONTACT

Bob Engel
Director of Marketing
bob.engel@blount.com
Mobile (503) 653-4625



ICS DIAMOND TOOLS AND EQUIPMENT ACQUIRES EXCLUSIVE AMERICAS DISTRIBUTION RIGHTS FOR PENTRUDER CONCRETE CUTTING SYSTEMS

PORTLAND, OR. (January 20, 2014) — ICS, a division of Blount International, Inc. (NYSE: BLT) and the world leader in diamond chain and saw products for cutting concrete and utility pipe, announced today an agreement with Tractive AB, Sweden, and Pentrunder Inc. Chandler, Arizona that makes ICS the exclusive source of Pentrunder high-performance concrete cutting systems in the Americas. Through the agreement, ICS will market, sell, and support the Pentrunder line of wall saws, wire saws, core drills and all parts/accessories in the region through ICS' direct sales team and its Portland, Oregon based headquarters. ICS assumes operation of Pentrunder, Inc., previously responsible for Americas distribution and customer service from their location in Chandler, Arizona.

“ICS and Pentrunder are both recognized as market leaders in providing high-performance, professional grade solutions for the concrete cutting industry,” said Anders Johnsen, owner of Tractive AB in Sweden, the parent company and manufacturer of Pentrunder products worldwide. “The product families are a perfect complement – both focused on the demanding, precision requirements of professional concrete cutters.”

Terry Martin, President/Owner of Pentrunder Inc. in the Americas adds, “The experienced sales team and support that ICS brings to the business will enable Pentrunder to reach more customers while continuing the high level of service, technical support and replacement parts availability that current Pentrunder owners are accustomed to receiving.” Mr. Martin will join ICS full-time as Director of Business Development - Pentrunder from the Chandler location, providing ongoing business leadership and ensuring a seamless transition.

The agreement expands ICS' product offering in the Americas, providing its customer base with a complete line of high-quality, professional grade concrete cutting solutions. “Adding the Pentrunder line of high-performance cutting systems to the existing ICS chain, saw, and tool portfolio allows us to meet a full range of customer applications, and provide a higher level of

service for our professional concrete cutting customers,” said Dave Gillrie, President of ICS. “ICS has built a world-class sales and support team to help our customers achieve success, and we’re pleased to be able to extend our offering to include the market-leading Pentrunder line of products.”

Integration of Pentrunder, Inc. business operations into ICS will take place over coming weeks, addressing all aspects of marketing, sales, transactions, delivery, and customer service in the Americas region.

ICS, a division of Blount International, Inc. (NYSE: BLT), is headquartered in Portland, Or. and manufactures diamond tools and equipment for the cutting, drilling, demolition and finishing of hard materials. ICS patented diamond chain solutions have revolutionized concrete and pipe cutting in construction and infrastructure applications. In addition to Portland, ICS has a sales and distribution office in Belgium and a worldwide sales and service network covering more than 70 countries.

— end —